



GRADUATE, REALTOR® INSTITUTE

BECOME A GRI



FLAUNT YOUR PROFESSIONALISM

By earning your GRI you can show your customers and the public that you have a solid educational foundation on which to base your services.



BUILD CONFIDENCE

Past graduates consistently say they love their GRI because it gave them confidence in their own skills and credibility with clients—essential components for building a successful real estate career.



INCREASE YOUR EARNINGS

REALTORS® who pursue professional designations have a distinct competitive edge as a result of their increased expertise and marketability. Studies prove the more knowledgeable real estate professionals are, the more they earn. NAR reports those with a designation earn over \$27,600 more annually than non-designees.



EXPAND YOUR NETWORK

Earn important networking opportunities while enhancing your business with fellow colleagues. Gain an expanded network of fellow real estate professionals that can assist you in generating leads and referrals.



BROADEN YOUR EDUCATION

Many GRI courses (live and online) offer optional continuing education (CE) credit. The GRI designation also counts as an elective toward the ABR designation.



ENJOY YOUR LIFETIME COST

Did you know the GRI is the only designation that doesn't require you to pay or renew dues? Once you earn your GRI, you have earned it for life with no annual dues.

2018 GRI SCHEDULE

ABC'S OF FINANCING

Date: November 28

Instructor: Jane Cavanagh

Location: The Don Gibson Theatre

318 S. Washington Street, Shelby, NC 28150

Date: November 29

Instructor: Jane Cavanagh

Location: ShoeBooties Cafe

25 Peachtree Street, Murphy, NC 28906

BALANCING BUSINESS RISKS & ETHICS

Date: October 17

Instructor: Bill Gallagher

Location: The Don Gibson Theatre

318 S. Washington Street, Shelby, NC 28150

Date: November 29

Instructor: Patrice Willetts

Location: High Point Regional Association of REALTORS®

1830 Eastchester Drive, High Point, NC 27265

BUSINESS PLANNING

Date: October 18

Instructor: Mark Given

Location: Raleigh Regional Association of REALTORS®

111 Realtors Way, Cary, NC 27513

Date: December 5

Instructor: Mark Given

Location: The Charles Mack Citizen Center

215 N. Main Street, Mooresville, NC 28115

TECHNOLOGY TOOLS & RESOURCES

Date: October 2

Instructor: Mark Saunders

Location: Winston-Salem Regional Association of REALTORS®

195 Executive Park Boulevard, Winston-Salem, NC 27103

Date: October 24

Instructor: Mark Saunders

Location: Lake Hickory Country Club

430 17th Ave NW, Hickory, NC 28601

Date: December 5

Instructor: Mark Saunders

Location: The Don Gibson Theatre

318 S. Washington Street, Shelby, NC 28150



WANT TO LEARN MORE?

Visit ncrealtors.org/GRI to find out more information or to register for a course.